

# Enterprise Cloud Migration Services

Global Services for Business Application Acceleration to the Cloud

The Racemi Professional Services team is dedicated to making it easy for companies to realize the benefits of cloud infrastructure.

## Proven Experience, Proven Results

Whether you need guidance developing a comprehensive cloud enablement strategy or just a little help moving your workloads, Racemi's experienced professional services teams have more than a decade of migration experience. By building our methodologies and processes on an agile framework, we're able to develop and execute migration strategies fully customized to meet the needs of our customers. Racemi's Subject Matter Experts (SMEs) can help you:

- Discover your environment and determine which applications are the best candidates for cloud migration
- Develop a migration strategy and move plans that get you to the cloud quickly
- Leverage industry leading Racemi tools to automate migration and reduce risk

## Complete Migration Assistance

Racemi Professional Services can provide you with end-to-end migration of your environment to any supported physical, virtual, or cloud infrastructure. Racemi Subject Matter Expert(s) (SME) will first perform discovery of your environment, build a comprehensive migration plan, and then perform the migration using Racemi DynaCenter®. Deliverables include:

- Detailed discovery reports of your current environment to help you understand the dependencies in your network and identify cloud ready servers
- Run books for the migration process
- Project and program management

Our team of services personnel will manage the project from our headquarters in Atlanta, Georgia and staff will be on site as required to perform the actual migration. We also offer special fixed pricing for small to medium sized businesses to ensure your costs stay in check.

## ADVANTAGES

- Leveraging experienced server migration specialists ensures faster, lower cost migration projects
- Racemi's industry leading migration tools automatically migrate existing server workloads between dissimilar physical, virtual, and cloud platforms
- Racemi offers a wide range of services options to meet your business needs

Our Professional Services Team provides fast, reliable, and cost-effective server migration services to new locations or infrastructure. Whether you are moving to the cloud or between data centers, Racemi manages the migration process for you saving you valuable time and money.

## Staff Augmentation

If you already have your project staffed but need server migration expertise, or if you are a Consulting Partner looking for experienced migration contractors, Racemi offers staff augmentation options to compliment your existing teams and provide the skills and knowledge to ensure a success migration project. Staff augmentation options include:

- Environment discovery
- Application affinity mapping
- Migration planning
- Workload migration
- Project management
- Program management

## Proof of Concept Migrations

We believe that it's essential that companies undertaking large data center migration projects have confidence and trust in their selected partners. Racemi offers proof of concept services designed to help customers execute a complete migration of a select portion of their environment. This POC is designed to give your migration staff the ability to shadow a complete migration in real-time alongside Racemi services professionals.

Once complete, your team will be ready to tackle the next phase of the project leveraging the tools and best practices necessary to confidently migrate applications without business disruptions. Should assistance be needed at any point, the POC project already familiar with your environment, will be available to help. The proof of concept is designed to help enterprise companies increase staff competencies and identify areas of migration skills gaps prior to taking on large scale cloud deployments.

## Product Training Options

Racemi provides a range of product training solutions for our partners and customers. We can conduct on premise training for Racemi DynaCenter in our Atlanta office, or we can come to your site, saving you travel costs and minimizing disruption to your business. We can even provide staff augmentation at the end of the on site training, so that our instructor can immediately shadow your staff as an extension of the lab exercises and coach them through their first migration. For even more in-depth skill development, Racemi offers certification courses to help staff develop and certify as cloud migration experts.

## Innovative Technology

At the heart of every Racemi's Professional Services project is our industry leading migration technology. With Racemi DynaCenter, you can automatically "capture" your live server workloads and migrate them between dissimilar physical, virtual, and cloud platforms "as is." There's no need to rebuild servers manually from templates or the base OS since Racemi's automated migration process moves the entire server "stack" – operating system, applications, network, and storage configuration – for you.

To learn more about how Racemi Professional Services can simplify your server migration project, visit [racemi.com/services](https://racemi.com/services) or email [services@racemi.com](mailto:services@racemi.com).

## ABOUT RACEMI

Racemi is a pioneer in the server migration space. With "industry first" support for migrating application workloads between dissimilar physical, virtual, and cloud infrastructure, Racemi makes it possible for businesses to deploy applications to meet their business needs without fear of vendor lock-in. A Gartner Cool Vendor award winner and AWS APN Leadership Award Winner two years running, Racemi has hundreds of customers, users, and partners leveraging our technology in data centers around the world. The Racemi management team has over 50 years of combined experience with image-based server provisioning technology, products, and solutions.

"The knowledgeable and reliable services team at Racemi accelerated our cloud migration project. They completed the work ahead of schedule and also provided us with tips and recommendations to facilitate future migrations. We couldn't have done it without them."

—JUAN ZAPAROLLI, ENTERPRISE ARCHITECT, MALAUZAI SOFTWARE