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## **RACEMI JOINS OPSWARE TECHNOLOGY ALLIANCE PARTNER PROGRAM**

*Customers to Benefit from Comprehensive Data Center Automation Solution*

**ATLANTA – May 22, 2007** – Racemi, Inc., whose software optimizes data center operations, today announced it has joined Opsware's Technology Alliance Partner (TAP) program. Through the partnership, Racemi and Opsware will provide access to a broad range of Data Center Automation capabilities, enabling customers to more rapidly achieve operational efficiencies and reduce labor costs across their IT infrastructures.

"Complementary technologies in the mission of managing and improving data center operations, Opsware's Data Center Automation software and Racemi's DynaCenter offer customers immediate, secure relief from manual processes that impede meaningful automation and optimization," said Lorraine Bassett, executive director of channel development for Racemi.

With the cost and complexity of today's IT infrastructure spiraling out of control, enterprises are turning to IT Automation to increase productivity, ensure policy compliance, remediate security threats, and reduce labor expenses. The Opsware Technology Alliance Partner program supports the increasing demand for this technology by providing an effective way to address customer needs for server, network and application automation. As the fastest growing data center automation vendor, Opsware will provide Racemi the opportunity to integrate with its award-winning IT Automation software and leverage its global sales and marketing activities to generate customer leads and drive revenue.

Racemi's flagship offering, DynaCenter, provides certainty by solving the problems of complexity and inflexibility through automation. DynaCenter converts IT resource allocation from a technical challenge into a real-time business decision by splitting the provisioning and deployment of resources into two levels of management. At the lower level, it captures best practices for server, network, and storage administration into templates from which it can fully provision and deploy applications, freeing technical staff from repetitive operations. At the higher level, DynaCenter enables self-service IT, allowing non-technical users to allocate and deploy resources based upon

business-driven decisions. DynaCenter's policy engine can even allocate and deploy resources automatically using the configured rules and policies in response to server or application failures, or overload/underload conditions. DynaCenter is the only solution that: works cross-platform on all resources – all blades, all servers, and all operating systems as well as the surrounding network and storage infrastructure; can re-deploy hundreds of servers in minutes; works on existing assets with no risk to the currently deployed applications; can be deployed in days rather than months; and more than doubles the utilization rates of a data center's assets.

"Opsware is delighted to welcome companies of the caliber of Racemi, Inc. to our Technology Alliance Partner program," said John O'Farrell, executive vice president of business development at Opsware Inc. "By combining Opsware's IT Automation software with Racemi's DynaCenter, customers will benefit from a broad spectrum of critical IT Automation capabilities."

### **About the Opsware Technology Alliance Partner Program**

The Opsware Inc. (NASDAQ: OPSW) Technology Alliance Partner program provides customers with the most extensive and comprehensive data center management solution available today. Opsware Technology Partners are comprised of best of breed, market-leading software and platform vendors who offer technology that complements a single Opsware product or the entire Opsware solution suite.

### **About Racemi**

Racemi provides certainty to enterprises seeking to optimize data center operations by maximizing the utilization, reliability, agility and cost-effectiveness of their IT assets. DynaCenter®, the company's flagship systems management software solution, is ideal for alternative use of idle disaster recovery assets, data center relocations, lab and test environments, managed hosting and utility computing. For more information, visit [www.racemi.com](http://www.racemi.com).

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